

## Message Text

UNCLASSIFIED

PAGE 01 BONN 19475 191623Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 114435

R 191618Z DEC 74

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 6906

UNCLAS BONN 19475

E.O. 11652: N/A

TAGS: BFOL, GW

SUBJECT: ADS REQUEST - JACQUES DE LOUX, INC., SELLERS-  
VILLE, PA. - FOLLOW-UP

REF: BONN 17419 OF DEC. 4, 73

WITH REGARD TO ITS FOLLOW-UP THE EMBASSY RECEIVED THE  
FOLLOWING COMMENTS:

1. HERR MERTENS, SR. OF THE FIRM JULIUS HUEPEDEN, HAM-  
BURG, STATED THAT HIS FIRM HAS NEVER BEEN APPROACHED BY  
THE U.S. FIRM. HOWEVER, HUEPEDEN IS STILL INTERESTED IN  
DISCUSSING THE SUBJECT PRODUCT LINE. WE SUGGEST THAT MR.  
UNDERKOFFLER CORRESPOND DIRECTLY WITH HUEPEDEN, AND PRO-  
VIDE FULL INFORMATION ON THE DELOUX LINE, AS WELL AS HIS  
PROPOSAL FOR ANY FURTHER CONTACTS.
2. HERR WINOGRAD OF EUROP-TEXTIL, MUENCHEN, INFORMED US  
THAT, AFTER HAVING DISCUSSED US FIRM'S OFFER WITH MR.  
UNDERKOFFLER, HE FELT THAT PRICES OF THE SWEATERS WERE  
NOT COMPETITIVE. IT WAS NOT POSSIBLE TO FIND A NEW  
PROSPECT FOR THE US FIRM IN BAVARIA.
3. HERR WILLY HOEPEL OF RHEINISCHE HANDELS-GMBH, NEUSS.  
STATED THAT HE RECEIVED A LETTER FROM SUBJECT US FIRM,  
ANNOUNCING THE VISIT OF MR. UNDERKOFFLER. HOWEVER,  
MR. UNDERKOFFLER NEVER APPEARED.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 DEC 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740369-0751  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19741223/aaaaattr.tel  
**Line Count:** 51  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 74 BONN 17419, 74 OF DE4, 74 73  
**Review Action:** RELEASED, APPROVED  
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**Review Comment:** n/a  
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**Review Release Date:** n/a  
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**Secure:** OPEN  
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**Subject:** ADS REQUEST - JACQUES DE LOUX, INC., SELLERS- VILLE, PA. - FOLLOW-UP  
**TAGS:** BFOL, GE  
**To:** COM  
**Type:** TE  
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